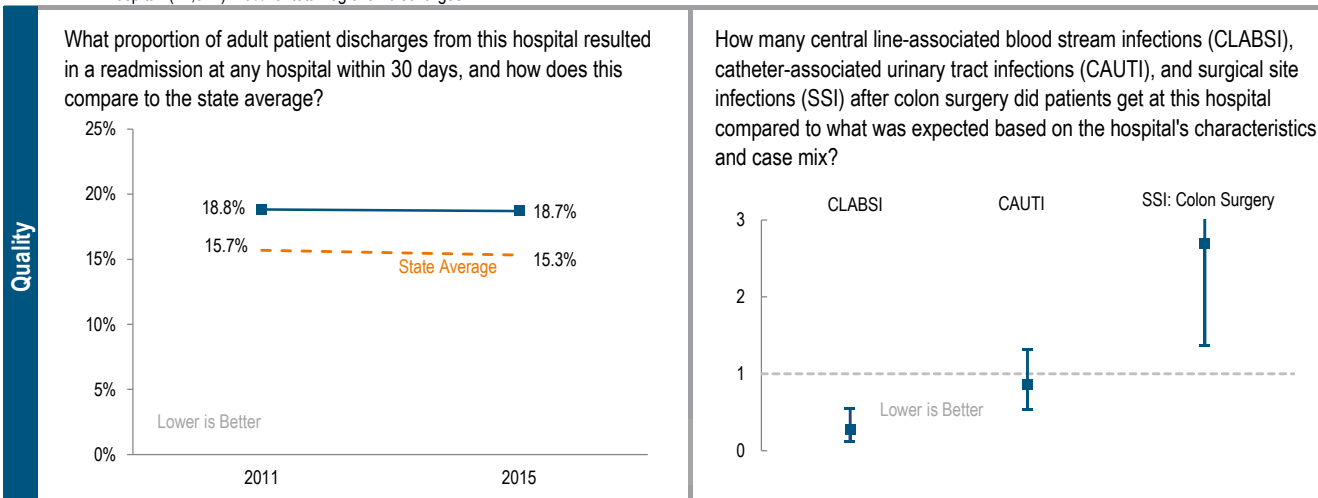
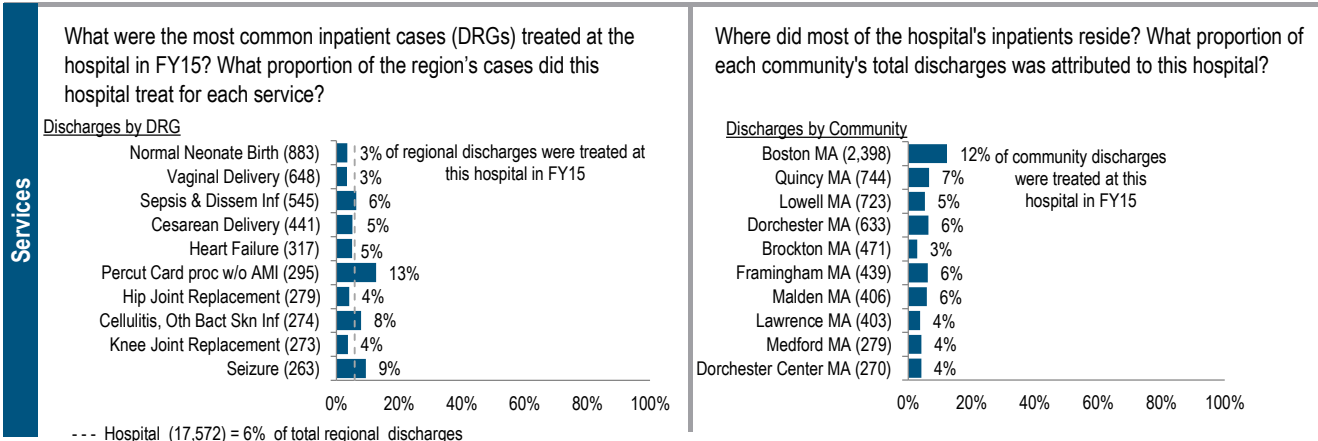


Tufts Medical Center is a large, nonprofit Academic Medical Center (AMC) located in the Metro Boston region. Tufts Medical Center is a teaching hospital of Tufts University School of Medicine and includes the Floating Hospital for Children, which is located within the Tufts Medical Center complex. Tufts Medical Center is one of nine organ transplant centers in Massachusetts and is a member of Wellforce. Inpatient discharges decreased 17.4% from FY11 to FY15 at Tufts Medical Center, greater than the 10.7% decrease in the median of its peer cohort. The hospital reported a loss in FY15, with a total margin of -2.6%. FY15 was the only year in the five year period that the hospital reported a loss.

At a Glance	Overview / Size	
	Hospital System Affiliation:	Wellforce
	Change in Ownership (FY11-FY15):	Wellforce - 2014
	Total Staffed Beds:	255, among the larger acute hospitals
	% Occupancy:	100.5%, highest in cohort (avg. 85%)
	Special Public Funding:	ICB ⁹
	Trauma Center Designation:	Adult: Level 1, Pedi: Level 1
	Case Mix Index:	1.60, > cohort avg. (1.37); > statewide (1.00)
	Financial	
	Inpatient NPSR per CMAD:	\$13,141
	Change FY14-FY15:	-3.7%
	Inpatient:Outpatient Revenue in FY15:	48%:52%
	Outpatient Revenue in FY15:	\$248,042,847
	Change FY14-FY15:	9.5%
	Total Revenue in FY15:	\$686,126,829
	Total Surplus (Loss) in FY15:	(\$18,174,000)
	Payer Mix	
	Public Payer Mix:	62.0% (Non-HPP* Hospital)
	CY15 Commercial Relative Price:	1.05
	Top 3 Commercial Payers:	Blue Cross Blue Shield of MA Harvard Pilgrim Health Care Tufts Health Plan
	Utilization	
	Inpatient Discharges in FY15:	17,572
	Change FY14-FY15:	-1.4%
	Emergency Department Visits in FY15:	43,612
	Change FY14-FY15:	5.5%
	Outpatient Visits in FY15:	405,119
	Change FY14-FY15:	-1.5%
	Quality	
	Readmission Rate in FY15:	18.7%
	Change FY11-FY15 (percentage points):	-0.1%
	Early Elective Deliveries Rate (Jan 2015-Jun 2016):	0.0%



For descriptions of the metrics, please see the technical appendix.

2015 HOSPITAL PROFILE: TUFTS MEDICAL CENTER

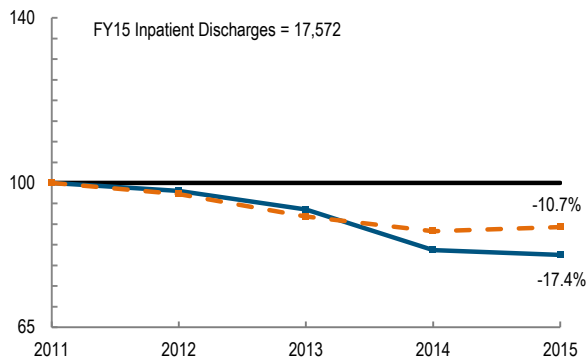
Cohort: Academic Medical Center

Key:

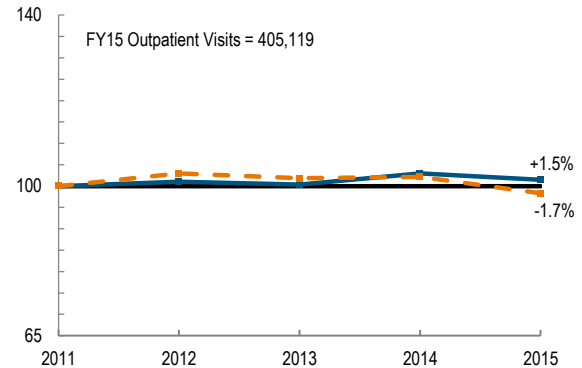


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)

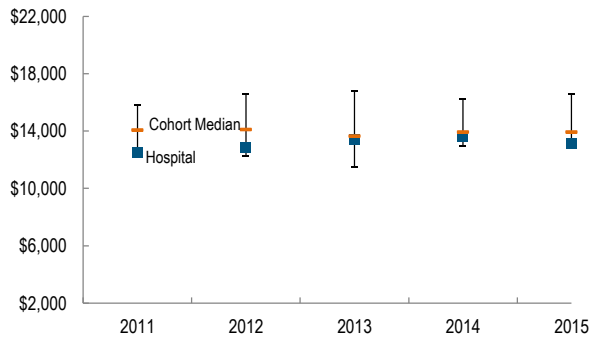


How has the volume of the hospital's outpatient visits changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)

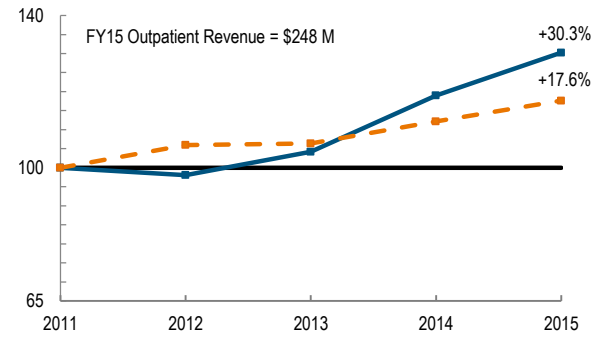


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY11 and FY15, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)



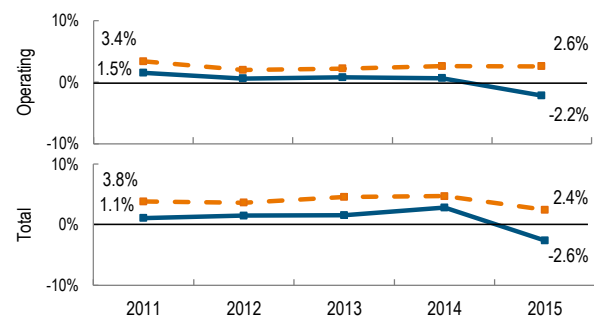
Financial Performance

How have the hospital's total revenue and costs changed between FY11 and FY15?

Revenue, Cost, & Profit/Loss (in millions)

FY	2011	2012	2013	2014	2015
Operating Revenue	\$ 675	\$ 667	\$ 656	\$ 685	\$ 689
Non-Operating Revenue	\$ (3)	\$ 6	\$ 5	\$ 15	\$ (3)
Total Revenue	\$ 672	\$ 673	\$ 661	\$ 700	\$ 686
Total Costs	\$ 665	\$ 663	\$ 651	\$ 681	\$ 704
Total Profit (Loss)	\$ 7.3	\$ 10.0	\$ 10.2	\$ 19.7	\$ (18.2)

What were the hospital's total margin and operating margins between FY11 and FY15, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

⁹ For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.